

What our clients say

Please Note:

Following are just some of our testimonials. They (and those in the blue boxes) are written by owners of businesses who are fully paid users of StairBiz. They are busy people and they owe us nothing. To respect their privacy and as a matter of courtesy we have undertaken that their schedules will not be interrupted by telephone calls from our prospective clients. We would extend to you the same courtesy. If you would like to contact any of them to verify the authenticity of their testimonial, you are welcome to contact them by email. Feel free to ask us for their details.

Just wanted to say thanks for a great program. I've been using StairBiz for many years now and it really is the back-bone of my business. I can't imagine going back to the old days.

StairBiz handles pretty much anything we throw at it without complaining. Design, quoting, scheduling, CNC and job management aspects all very solid. It just works. What else can I say.

Communication between the office and the factory used to be a bottleneck here and StairBiz fixed that. There's a lot less mistakes and less timber wastage these days. The CNC is easy to use and you forget how powerful it is.

Finally, a big thanks for the support over the years. You guys act more like partners than software people. Very professional.

Russell Sutton, Flight Stairs

We found StairBiz easy to learn to use and implement. The product is quite powerful and has many additional features which we only came to notice after installation. The support and staff at StairBiz are most helpful and easily contactable.

John Heaphy, Marina Group

Stairbiz has helped us through its simplicity & ease of use to maintain the efficient production of timber staircases and provide our clients with a high quality product.

Rod Griffiths, Classic Timber Stairs

We swapped to stairbiz about two years ago as our previous software was difficult to operate and the support was poor. We had a day's training and were up and running. Its very easy to use. The software is very adaptable and able to process most designs quickly. Every day you learn something new - its a pleasure to operate. The support and back up is excellent, you get regular updates, and more importantly suggestions for improvements are listened to and acted on very quickly. I would be happy to recommend StairBiz.

Rob Steele, EA Higginson & Co

I just wanted to say thank you. StairBiz has opened a whole new level of manufacturing and design capabilities for us over the last four years and I would like to personally thank you for all the ongoing support that you have provided over that time. One thing in particular we have noticed is the decrease in human error in accuracy in manufacture. It's made assembly a pleasure and saved us time in both areas.

Frank Carbone, Designer Staircases

StairBiz makes the rod board a thing of the past. The hours of drawing are now over. Pricing is so easy - you can calculate stairs with confidence knowing to the last penny how much they will cost. StairBiz is very professional when designing stairs with customers present or just as easy to take a laptop onto the site and design it there. I used to dread making stairs but now enjoy the whole process from start to finish.

Russell Pengelly, RJP Joinery

I am happy to say how pleased I am with StairBiz. I own and run a small stair building company employing eleven people including myself. With StairBiz I have been able to reduce the office staff from two people (myself and an estimator) to one person only (me).

I can do all my estimating and design work on StairBiz in a fraction of the time it took previously. I find the 3D feature a great help in getting my ideas across to clients and staff and also as a useful tool to check my own work for omissions after designing in plan view.

The floor staff find the production sheets easy to read and accurate in content and the installers have all the information they require plus a 3D picture to make sure that everybody is on the same page.

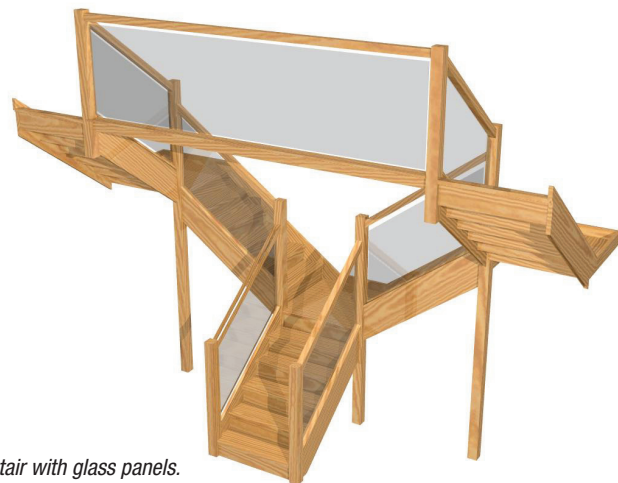
Mike Paterson, Direct Stairs

The StairBiz program is an excellent product. Its ease of use after very professional training and support allows us to perform all activities that our customers expect and demand from us.

John Hogan, Western Joinery

The support you offer to an already great product is fantastic.

Brendan Cameron, Melbourne Stairs



A multi-level T-shape stair with glass panels.

We have been using StairBiz for almost 10 years, from the early days of 'Steps Software' to a complete rewrite a few years later known as 'StairBiz'. From day one I harnessed the program to be the central program for job management and expanded from there. In the early days (10 yrs ago) the program could not do all that I wanted, however I had continued support from the developers who have continued to this day to keep shaping this program to today's varied markets. Currently we are using 24 licenses of StairBiz to complete all my quotations both on site and off site, all shop drawings for production, CNC files for the routers, specialised custom sheets which give me my own unique and professional look, not to mention a complete scheduling program which makes installing 70-80 custom staircases per week very easy.

I have had the opportunity over the years to visit many staircase companies throughout Australia, Europe and America. It confuses me to see how many of them feel the need to use multiple different programs to drive their business. These include stair manufacturing programs like [name withheld] and [name withheld] where I am amazed by the apparent difficulty in operation and the lack of flow and freedom to complete what you need to do.

StairBiz has allowed me to expand my business ten-fold over the years and keep everything very manageable. The ease of operation of StairBiz is second to none. I have employees who struggle on normal computer programs but shine in their operation of StairBiz. Put the time in during the initial installation of the program to load it your way - it will be the best investment you can ever make for your business. To the team at StairBiz - thank you so much for this program. Your accommodation of my suggestions and your continuous enhancements have ensured my company's divisions run very smoothly. If anyone needs any reference for StairBiz I would be happy to answer your questions.

**Glen Genner,
General Staircase**

In the course of the past few years we have had experience with various stair manufacturing programs. StairBiz is clearly the winner. Since we acquired the program our productivity, the quality of estimation and inventory system, have dramatically improved. Our only regret in regards to StairBiz is that we did not have the opportunity to obtain the program sooner. From our prospective StairBiz is the best stair manufacturing application available on today's market - strong recommendation.

**Management,
Regional Stairs**

I have been using StairBiz for six years and love the program. It has cut our layout and quoting time down significantly. Generating multiple stair or rail options is simple and extremely fast.

Another great feature of the program is the ability to send our parts directly to our CNC for machining. This has been a great time saver for our curved and straight stair production. We machine all box and open stringers on our CNC using the original data that was entered into Stair Biz to generate the price and quote.

I would highly recommend StairBiz to anyone who wants the ability to increase sales volume, quoting and/or machining accuracy, and your bottom line.

**Steve Hasse,
Legacy Stairs**

Our sales team required assistance in increasing sales and were looking for a system to help produce more quotes in less time. Researching tools available, we found StairBiz, but were unsure if this software would help. After an initial trial period we discovered StairBiz would offer more than just an increase in our quoting; it would change the way we processed our quotes and the way we implemented those sales into manufacture.

Our firm purchased StairBiz in 2001, with an initial set up period of two weeks (setting default pricing for materials & labour, then checking those costings back to our old system). We then implemented the new software. This was a simple process, with our sales team finding the transition from old to new quite easy and without any problems. Using scenarios allowed several quotes to be achieved in half the time. StairBiz has many dimensions and each manufacturer will find a part of StairBiz to be exactly what they need.

I personally like the custom editor; this has allowed us to change our style of quote for different customers and we can integrate our quote into their quoting system, streamlining what they do.

Like all great products on the market, the better it gets, the more you want, and I have always found the team at StairBiz open to ideas on the direction of the product, implementing design changes to help our industry.

**Warwick Harris,
Budget Stairs**



Landings can be any angle (not just 90 degrees). Here the rail levels at the ceiling.